



Introduction for Dan Poynter

Dan Poynter has been an author and a publisher since 1969.

He has experienced all phases of the book publishing business.

Dan operated a one-person publishing company for many years so he performed all the employer and employee functions.

He has been published **by** other publishers, he has **published** other authors and he has **self-published** more than 100 books.

He is best known as the author and publisher of *The Self-Publishing Manual*.

Dan operates efficiently and he sells a lot of books so, the title of his keynote is

"I Learned From That"

or

"17 Writing & Publishing Lessons That Cost Time & Money"

It gives me great pleasure to introduce
Mr. Publishing, Dan Poynter . . .

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